



## Watts Wins National & Local 8(a) Graduate Firm of the Year Award



Ed Watts accepting local award from SBA District Director, Franklin Scoringino

The SBA recently named Watts Architecture & Engineering, PC, (Watts) as the winner of the 2010 National 8(a) Graduate Firm of the Year. In addition, the firm also won a similar SBA award at the local level.

The 8(a) Program is a business development program aimed at helping small disadvantaged businesses

compete for contracts in the federal procurement marketplace. Participants are also provided with other resources such as marketing and accounting assistance. In addition, SBA is strong supporter and tireless advocate for the success of all program participants.

**Ed Watts** accepted the national award from SBA Administrator, Karen Mills, during an August ceremony on the White House grounds as part of the 28th National Minority Enterprise Development (MED) week in Washington, DC. Ed also received the 2010 regional award at the October SBA Region II - Buffalo District Advisory Council meeting.

This award recognizes a firm's ability to compete in the market place, after it graduates from 8(a) Program. Watts graduated from the program in 1998. This year marks the third consecutive year that a Buffalo company has received the national award.



## Green Building Tour Begins at Watts' Office

On October 2nd, the 2010 Northeast Sustainable Energy Association (NESEA) Green Buildings Open House kicked off right here at 95 Perry Street and Watts even won an award!

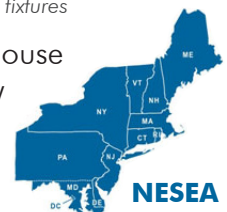
The day was a great success. Approximately 50 people met in the 1st floor lobby in the building then toured our office space. On hand from Watts were **Ed Watts, Jr, Marie Carone, Joe Lindstrom, Ed Watts, Sr.** and **Becky Mingoia.**

Throughout the day, people toured our office space and spoke with the Watts staff about the design and the reasons why we chose this design. People loved the layout and were excited about the green elements included.



Marie Carone discusses the energy efficient light fixtures

NESEA Green Building Open House is the largest sustainable energy event in the Northeastern United States.



## Jim Cahill Wins Financial Executive of the Year

On October 7th, **Jim Cahill**, Watts' Chief Financial Officer, received Business First's Financial Executives of the Year Award for the 2010 Real Estate and Construction category.

Jim was nominated by our CPA firm, The Bonadio Group, who was also an event sponsor. He was one of 11 financial professionals honored throughout the Buffalo Niagara region for illustrating an outstanding performance in their roles as a corporate financial steward.



The luncheon event was held at Salvatore's Italian Gardens in Depew. In attendance to support Jim

were **Becky Mingoia, Donna Hulub, Connie Wurstner, Tina Muschaweck, Mike Pratt,**



**Rick Marzewski, Ed Watts, Sr.**, Jim's wife Kathleen and our M&T Bank representative Sean Quinn.

The other categories were Education, Health Care, Hospitality, Financial/Insurance, Manufacturing, Nonprofits, Private Company, Retail, Community Service and Publisher's Distinction.

## New ACEC NY Western President



**Phillip Galbo, PE**, Watts' Transportation Department Manager, began his term as President of the Western Section of the American Council of Engineering Companies of New York.



ACEC New York is the voice of New York State's engineering companies. Its mission is to be the leading advocate in New York State for consulting engineers and to enhance the image and business practices of professional engineering companies. Phillip has been on the Board of Directors for the past three years and has served as Secretary, Treasurer and Vice President.

## High Schooler Interns at Watts

Watts was happy to participate in the LP Ciminelli/ Buffalo Public Schools Summer Internship Program.

Ricardo Rivera, of International Prep at Grover School in Buffalo, interned at Watts for approximately three weeks at the beginning of August and was able to learn about the architecture/engineering industry from our technical staff.



"I didn't realize how much cooperation between all departments needs to happen," said Ricardo. "I didn't know what to expect before my internship, but I learned a lot."

Ricardo is interested in architecture or a closely related field. He would like to attend either Rochester Institute of Technology, University at Buffalo or Buffalo State College. He finds architectural drawing very interesting and fun which is why he wanted to intern here.

This is the fourth year of the LP Ciminelli/ Buffalo Public Schools Summer Internship Program. It is intended to give Buffalo Public School students who demonstrate an interest in architecture, construction and engineering a chance to learn more about these fields. Students are selected based on personal essays, transcripts and recommendations from staff.

**Save the Date!**  
**December 4th, 2010**



Watts Holiday Party at Rich's Atrium.  
Call Becky at x137 if you have questions!

## Boy Scouts Spend Day At Watts



On September 1st, Watts welcomed three Boy Scouts from Troop 23 in Middleport, New York to our office to learn about architecture and engineering.

**Jason Dodge**, along with various volunteers from different departments, took part explaining the variety of services that Watts offers. They also shared what schooling our employees have completed and how a typical project progresses from inception to completion.

Included in the visit was a tour of Watts' office, and a tour of Buffalo Public School 72, that is currently under construction. The scouts completed requirements working toward their architecture, engineering and drafting merit badges.

### PARKING REMINDER

Sportservices, who runs our parking lot, needs us to be out of the parking lot by 5:30 on event nights or you will be charged. Please note; neighborhood traffic will pick up in the afternoon on these days.

For a complete schedule of arena events, please go to the HSBC Arena website at [www.hsbcarena.com](http://www.hsbcarena.com)

#### Upcoming Arena Events



#### November

- Tuesday, 2<sup>nd</sup> → Dave Matthews Band
- Wednesday, 3<sup>rd</sup> → Sabres vs. Bruins
- Thursday, 4<sup>th</sup> → Dane Cook
- Friday, 5<sup>th</sup> → Sabres vs. Canadians
- Friday, 12<sup>th</sup> → Sabres Alumni Fall Wine Fest
- Saturday, 13<sup>th</sup> → Sabres vs. Capitals
- Monday, 15<sup>th</sup> → Sabres vs. Canucks
- Friday, 19<sup>th</sup> → Sabres vs. Kings
- Saturday, 20<sup>th</sup> → Sabres vs. Lightning
- Wednesday, 24<sup>th</sup> → Sabres vs. Penguins
- Friday, 26<sup>th</sup> → Sabres vs. Maple Leafs

## New Employees



**Ralph Pawlak** joined the MEP department as a Sr. Project Manager. He has an MBA from Canisius College and a BS in Electrical Engineering from Purdue University. Ralph has over 20 years of professional experience and is a licensed Professional Engineer. He is a resident of Clarence, NY.

**Stewart Leffler** joined the Architecture department as a Senior Project Manager and Project Architect. He has over 17 years of experience in the architecture field. Stewart has a Bachelor of Architecture degree from the New York Institute of Technology. He is a resident of Geneseo, NY.



**Brady Cotton** joined the Environmental department as an Environmental Consultant. He recently received a Bachelor of Science degree in Social Sciences and Environmental Studies from the University at Buffalo. Brady has one year of experience in the environmental field. He is a resident of Buffalo, NY.

**Sharon Fremming** joined the Administrative department as a Receptionist. She has a Bachelor of Science degree from Buffalo State College and is a resident of Getzville, NY.

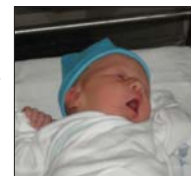


## Employee Update - New Babies



**Kris Winkler** and his wife Jamie had their second child, Natalee May, on August 10th. She was 8 lbs., 15 oz. and 19.5 inches long. She joins brother Tyler in the Winkler house.

**Ed Voyzey** and his wife Theresa had their second child Damien Edward on September 2nd. The little guy was 7 lbs., 12 oz. and was 20.5 inches long. He joins his brother Logan.



**Lisa Connors** and her husband John had their first child Brigid Patricia on Saturday, October 2nd. The baby girl weighed in at 10 lbs., 9 oz. and was 21 inches long.

Congratulations to everyone!

# New Winner of Green Jacket at 2010 Watts Open



On a beautiful late summer day, a great time was had by all at the annual Watts Open golf outing. The event was held on September 18th at the Buffalo Tournament Club in Lancaster.

Seventeen people came out and enjoyed the round of golf and a new scoring system. To level out the field, **Kevin Janik**, who annually runs the

tournament, adopted the Calloway scoring system. At the end of the day, **Ed Watts** edged out **Kevin O'Connor** by one stroke to win the rights to the "Green Jacket" for the next 12 months!

Also winning prizes at this year's tournament were **Jerry Grady**, who won closest to the pin on the 166 yard, 8th hole and Kevin O'Connor won the longest drive contest on the 481 yard, 14th Hole.

Other participants joining Kevin J., Ed, Kevin O. and Jerry were **Matt Holquist, Eric McNabb, Mike Carl, Gordy Fredrickson, Paul Pfleuger, Rob Wagner, Mike Pratt, Alan Matricardi, Bob Fanning** and his son Bradley, **Shawn Marshall, Brad Sendlak** and **Steve Buccilli**.

A special thanks to Kevin Janik for organizing a wonderful tournament again!



## REMINDER:

Your contributions to the Newsletter are always welcome. Please submit them to Becky Mingoia or Jim Waddell in the Marketing Department.

**WATTS**  
ARCHITECTURE & ENGINEERING, P.C.  
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